

## Back to business with more choice for international connectivity and reliability

## Virgin Australia Trade Release

As a valued trade partner, we're excited to share two major announcements that reinforce our commitment to delivering greater choice, value, and reliability for Australian travellers.

Firstly, we welcome the Australian Competition and Consumer Commission's (ACCC) Draft Determination in support of our proposed integrated alliance with Qatar Airways. This five-year alliance will provide more options for Australian travellers to fly from Melbourne, Sydney, Perth, and Brisbane to Europe, Africa, and the Middle East via Doha. This alliance not only enhances competition but also aims to drive economic benefits - boosting tourism, job creation, and export opportunities for Australia.

Secondly, we're proud to share that Virgin Australia has been the most reliable airline for on-time performance and had the lowest cancellation rates for its scheduled domestic flights over December 2024 and January 2025, according to the Bureau of Transport Research and Economics report released on 21 February 2025. In fact, for the past consecutive 12 months, Virgin Australia has cancelled less flights than its major competitor, with December and January marking our best performance in two years.

These results are a testament to the dedication of our team and the investments we've made to manage inevitable disruptions as they arise – ensuring we deliver a seamless and reliable travel experience for our valued business customers every day.

We look forward to continuing to support your travel needs with the reliability you can count on.

Thank you for choosing Virgin Australia.

Kind Regards,

Darren McDermott General Manager, Sales